

Financial Statements for the Year Ended June 30, 2016 and Independent Auditors' Report



FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

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INDEPENDENT AUDITORS' REPORT

The Board of Directors

Downtown Flushing Transit Hub District Management Association, Inc.

We have audited the accompanying financial statements of the Downtown Flushing Transit Hub District Management Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and cash flows for the year ended June 30, 2016, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Downtown Flushing Transit Hub District Management Association, Inc. as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Downtown Flushing Transit Hub District Management Association Inc.'s June 30, 2015 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated December 15, 2015. In our opinion, the summarized comparative information presented herein for the year ended June 30, 2015, is consistent, in all material aspects, with the audited financial statements from which it has been derived.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The statement of functional expenses on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Flushing, New York December 9, 2016

STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2016 and 2015

ASSETS	2016	2015
Current assets:		
Cash (Notes 2 and 3)	\$ 251,790	\$ 327,963
Grants receivable (Notes 2 and 6)	99,420	-
Prepaid expenses	2,763	4,355
Total current assets	353,973	332,318
Property and equipment, at cost (Note 2):		
Furniture and fixtures	2,024	2,024
Machinery and equipment	40,000	40,000
Computers	9,559	7,711
Computer software	1,080	1,080
	52,663	50,815
Less: accumulated depreciation	(49,383)	(48,452)
Property and equipment, net	3,280	2,363
Other assets:		
Security deposits	1,506	1,250
Total other assets	1,506	1,250
TOTAL ASSETS	\$ 358,759	\$ 335,931

STATEMENTS OF FINANCIAL POSITION (CONTINUED) AS OF JUNE 30, 2016 and 2015

LIABILITIES AND NET ASSETS	2016	2015
		_
Liabilities:		
Accounts payable and accrued expenses	\$ 11,017	\$ 8,715
Payroll and payroll taxes payable	232	5,556
Total liabilities	11,249	14,271
Net assets (<i>Note 2</i>):		
Unrestricted	292,510	309,560
Temporarily restricted (Note 4)	55,000	12,100
Total net assets	347,510	321,660
TOTAL LIABILITIES AND NET ASSETS	\$ 358,759	\$ 335,931
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STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

			Ten	nporarily	То	tal	
	Un	restricted	Re	estricted	2016	2015	
SUPPORT AND REVENUE:							
Special assessments (<i>Note 5</i>)	\$	380,000	\$	_	\$ 380,000	\$ 380,000	
Grants (Note 6)		132,626		-	132,626	55,000	
Fundraising programs (<i>Note 7</i>)		68,516		42,900	111,416	97,683	
Interest income		491		-	491	592	
Other Income		2,378		_	2,378	-	
TOTAL SUPPORT AND REVENUE		584,011		42,900	626,911	533,275	
EXPENSES:							
Program services:							
Banner program		4,212		-	4,212	8,624	
Holiday lighting program		27,030		-	27,030	27,718	
Sanitation services program (<i>Note 8</i>)		436,191		-	436,191	368,172	
Promotional program		66,778		-	66,778	35,614	
Support services:					,		
Management and general		66,850		-	66,850	56,132	
TOTAL EXPENSES		601,061		-	601,061	496,260	
CHANGE IN NET ASSETS		(17,050)		42,900	25,850	37,015	
NET ASSETS - BEGINNING OF YEAR		309,560		12,100	321,660	284,645	
NET ASSETS - END OF YEAR	\$	292,510	\$	55,000	\$ 347,510	\$ 321,660	

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 25,850	\$ 37,015
Adjustment to reconcile change in net assets to net cash		
provided by (used in) operating activities:	0.04	
Depreciation	931	759
Changes in operating assets and liabilities: (Increase) decrease in grants receivable	(00.420)	20.500
Decrease in prepaid expenses	(99,420) 1,592	20,500 937
Increase (decrease) in accounts payable	1,572	731
and accrued expenses	2,302	(20,438)
(Decrease) increase in payroll and payroll taxes payable	(5,324)	2,535
Net cash provided by (used in) operating activities	(74,069)	41,308
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(1,848)	(1,215)
Increase in security deposits	(256)	-
Net cash (used in) investing activities	(2,104)	(1,215)
NET CHANGE IN CASH	(56 153)	40,093
CASH - BEGINNING OF YEAR	(76,173) 327,963	287,870
CASIT BEOLIVINI OF TEAK	321,703	201,010
CASH - END OF YEAR	\$ 251,790	\$ 327,963
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$ -	\$ -

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

1. NATURE OF ORGANIZATION

The Downtown Flushing Transit Hub District Management Association, Inc. (the "Organization") was incorporated under section 402 of the Not-for-Profit Corporation Law of the State of New York on October 31, 2003. The Organization was established exclusively for charitable and public purposes including promoting the general welfare of the people of the City of New York generally, and specifically in the area known as the Downtown Flushing Transit Hub Business Improvement District (the "District") to: improve neighborhood conditions within the City of New York and the District; provide public education services on the environment and improving the environment of the City of New York and the District; and supplement municipal services within the District (see Note 4).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statement presentation follows the recommendations of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, *Presentation of Financial Statements*. Under FASB ASC 958-205, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets: Net assets that are not subject to any donor-imposed stipulations.

Temporarily restricted net assets: Net assets subject to donor-imposed restrictions on their use that may be met either by actions of the Organization or the passage of time.

Permanently restricted net assets: Net assets subject to donor-imposed or other legal restrictions requiring that the principal be maintained permanently by the Organization.

The Organization does not have any permanently restricted assets. As of June 30, 2016, the Organization had \$55,000 of temporarily restricted net assets (*Note 4*).

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met within the same year as received are reflected as unrestricted contributions in the accompanying financial statements.

Contributed services

The Organization receives donated services and materials from unpaid volunteers who assist in fund-raising and running of the Organization's activities and events. No amounts have been recognized in the statement of activities since the criteria for recognition under FASB ASC 958-605, *Revenue Recognition*, have not been satisfied.

Cash and cash equivalents

For the purposes of the statement of cash flows, the Organization considers all demand deposits and money market funds with original maturities of three months or less to be cash equivalents.

Income tax status

The Organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. This code section enables the Organization to accept donations, which qualify as charitable contributions for the donor. Accordingly, no provision has been made for income taxes in the financial statements. There was no unrelated business income for the year ended June 30, 2016.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income tax status (continued)

The Organization follows the provisions of FASB ASC 740-10-25. The provisions prescribe a recognition threshold and measurement attribute for the recognition and measurement of tax positions taken or expected to be taken in income tax returns and require that uncertain tax positions are evaluated in a two-step process. As of June 30, 2016, the Organization does not have a liability for any unrecognized tax benefits. It is not anticipated that unrecognized tax benefits would significantly increase or decrease within 12 months of the reporting date.

The Organization has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, the Organization has filed Internal Revenue Service Form 990, Return of Organization Exempt from Income Tax, as required. Currently, the 2013, 2014, and 2015 tax years are open and subject to examination by the taxing authorities. However, the Organization is not currently under audit nor has the Organization been contacted by any of the taxing authorities.

Grants receivable

On a periodic basis, the Organization evaluates receivable balances and establishes an allowance for doubtful accounts, when necessary, based on the history of past write-offs, the age of the receivable, collections and current economic conditions. Grants receivable are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted. The Organization considers grants receivable at June 30, 2016 to be fully collectible and, accordingly, no allowance for doubtful accounts has been recorded.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities.

For year ended June 30, 2016, 80% of joint costs have been allocated among the programs based on their percentage of exclusive program expenses.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property, equipment and depreciation

Purchased property and equipment are recorded at cost. Donations of property and equipment are recorded at their approximate fair value at the date of donation. Such donations are reported as unrestricted contributions unless the donor has restricted the use of the asset to a specific purpose or time period. If the donor requires the property and equipment to be used for a specific purpose, restrictions on net assets are released as the asset is depreciated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

Furniture and fixtures 7 years
Machinery and equipment 5 years
Computers 5 years
Computer software 3 years

Depreciation expense charged to operations for the year ended June 30, 2016 was \$931.

Use of estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Comparative financial information

The financial statements include certain prior year summarized comparative information. With respect to the statement of activities, the prior year information is presented in total, not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2015, from which the summarized information was derived.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

3. CONCENTRATION OF CREDIT RISK

The Organization maintains its cash accounts at several commercial banks. Cash accounts at each bank are insured by the Federal Deposit Insurance Corporation for up to \$250,000. As of June 30, 2016, the Organization did not have cash balances in excess of the FDIC insurance limit. The Organization performs ongoing evaluations of these commercial banks to limit its concentration of risk exposure.

4. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of June 30, 2016 represent revenues received during fiscal years 2015 and 2016 for purchasing and installing security cameras for the District in fiscal 2017.

Changes in temporarily restricted net assets for the year ended June 30, 2016 are as follows:

	Beginning			Ending
	Balance	Additions	Released	Balance
Total temporarily restricted net assets	\$ 12,100	\$ 42,900	\$ -	\$ 55,000

5. CONTRACT WITH THE CITY OF NEW YORK

On December 23, 2003, the Organization entered into a contract with the City of New York to receive funds specially assessed for the operation and maintenance of the district's improvements; for providing supplemental maintenance; and to enter into contracts with other entities for the purposes of providing services and carrying out the maintenance and operation of the improvements within the District.

The contract expires on June 30, 2018.

As of June 30, 2016, the Organization has received \$380,000 from the City of New York, representing payment for the fiscal year ended June 30, 2016.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

6. GRANTS

The Organization received a grant from the City of New York, Department of Small Business Services (the "NYC DSBS") to carry out various commercial revitalization programs in the District. The NYC DSBS grant is a reimbursement contract. Under expense reimbursement contracts, the Organization recognizes grant revenue as expenses are incurred to a maximum of the grant award.

Government-supported programs are subject to audit by the applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when the audits occur. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying financial statements. Management is of the opinion that disallowances, if any, would not be material to the accompanying financial statements.

As of June 30, 2016, there was \$99,420 due from the NYC DSBS, which is included in grants receivable in the Statement of Financial Position.

7. FUNDRAISING PROGRAMS

The Organization raises funds principally through its Banner, Holiday Lighting and Promotion programs. The Banner program allows members to sponsor and display advertising on lampposts within the District. The Holiday Lighting program promotes the local businesses and attracts shoppers to remain local and support the District. The Promotion program raises funds for marketing, street festival, and purchase of trash receptacles for the District. For the year ended June 30, 2016, the funds raised through the three programs were as follows:

Banner	\$ 40,607
Holiday Lighting	10,000
Promotion	60,809

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

8. CONTRACTED SERVICES

On March 1, 2015, the Organization entered into a contract with EMA Plus Services Corporation for the provision of street maintenance services in the District. The contract term was for one year, with a renewal option for an additional two years. On March 1, 2016, the Organization renewed the contract for one additional year. The contract expires on February 28, 2017. The annual cost of providing services under the renewed agreement was \$270,000 for the year ended June 30, 2016, payable in monthly installments of \$22,500. Future minimum commitments under the contract are as follows:

Year Ending	
June 30, 2017	\$ 180,000

9. LEASES

On January 1, 2015, the Organization entered into an operating lease, expiring on June 30, 2017. The lease requires the Organization to pay, as additional rent, cost of living and real estate escalation adjustments. Future minimum rental commitments under the lease are as follows:

Year Ending	
June 30, 2017	\$ 18,436

Rent expense for the year ended June 30, 2016 was \$17,726.

10. FAIR VALUE MEASUREMENTS

FASB ASC 820, Fair Value Measurements and Disclosures, specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs). In accordance with FASB ASC 820, the following summarizes the fair value hierarchy:

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

10. FAIR VALUE MEASUREMENTS (continued)

- Level 1 Inputs Unadjusted quoted market prices for identical assets and liabilities in an active market that the Organization has the ability to access.
- Level 2 Inputs Inputs other than the quoted prices in active markets that are observable either directly or indirectly.
- Level 3 Inputs Inputs based on prices or valuation techniques that are both unobservable and significant to the overall fair value measurements.

FASB ASC 820 requires the use of observable market data, when available, in making fair value measurements. When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement.

As of June 30, 2016, none of the assets and liabilities was required to be reported at fair value on a recurring basis. Carrying values of non-derivative financial instruments, including grants receivable, prepaid expenses, accounts payable and accrued expenses, and payroll and payroll taxes payable, approximated their fair values due to the short term nature of these financial instruments. There were no changes in methods or assumptions during the year ended June 30, 2016.

11. SUBSEQUENT EVENTS

The Organization's management has performed subsequent events procedures through December 9, 2016, which is the date the financial statements were available to be issued. There were no subsequent events requiring adjustment to or disclosure in the financial statement.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

	Program Services						Support Services				Total				
		anner	Holiday	Sa	nitation	Pro	omotional		Ma	nagement					
	Pro	ogram	Lighting	S	Services Pro		Program	Sub Total	and General			2016		2015	
Salaries and payroll taxes	\$	793	\$ 5,082	\$	81,998	\$	12,553	\$ 100,426	\$	25,107	\$	125,533	\$	108,130	
Rent		111	718		11,579		1,773	14,181		3,545	·	17,726		17,045	
Telephone		17	111		1,789		274	2,191		548		2,739		2,573	
Office expenses		-	_		-		-	-		10,619		10,619		6,718	
Banners, flags, and signs		3,275	_		-		-	3,275		-		3,275		6,600	
Lighting and decorating		-	21,015		-		-	21,015		-		21,015		21,210	
Street maintenance		-	_		307,705		-	307,705		-		307,705		259,956	
Graffiti removal		-	_		10,115		-	10,115		-		10,115		5,726	
Additional cleaning services		-	-		21,329		-	21,329		-		21,329		16,079	
Promotional materials		-	-		-		51,921	51,921		-		51,921		27,258	
Professional fees		-	-		-		-	-		6,159		6,159		6,266	
Insurance expense		-	-		-		-	-		20,359		20,359		17,322	
Other		10	66		1,068		164	1,308		327		1,635		618	
Total expenses before															
depreciation		4,206	26,992		435,583		66,685	533,466		66,664		600,130		495,501	
Depreciation		6	38		608		93	745		186		931		759	
TOTAL EXPENSES	\$	4,212	\$ 27,030	\$	436,191	\$	66,778	\$ 534,211	\$	66,850	\$	601,061	\$	496,260	

See independent auditors' report.